

Fall Business Ideas

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Fall is full of wonderful business ideas. Don't forget some of the basics when considering a business:

- **Answer the question: *Why do I want to do THIS as a business?*** Remember that you must set goals and reach those goals. Doing something you enjoy will certainly help you in that quest.
- **Put together a plan on paper.** It can be as detailed or as vague as you wish but the important part is getting this plan on paper. When you write things down, good things happen.
- **Determine how you will make a profit.** Consider the cost to start the business. Then set prices, stick to those prices and collect the money owed to you.
- **Provide outstanding customer service.** Sounds obvious but too often businesses forget this concept and lose business as a result.
- **Find a mentor to help you along the way.** This can be tougher than it sounds but finding an older, more experienced person to guide you is very valuable. It can be a parent, a cousin, a Scout Master, anyone but make sure this person understands your goals and reason for starting a business.

The list below is divided into Easy, Intermediate and Advanced business ideas based on the potential size of the market and the amount of capital needed to start and run the business.

Easy – Requires little Capital and has a large Market:

- ✓ **Pet Walking** – Pets need exercise and some people are too busy in the fall to give their pets the exercise they require. These same people want to give their pets the best possible care they can so they might be willing to pay you to walk their pets. You can also expand this business to pet bathing and pet sitting.
- ✓ **Baby-sitting** – If you like kids this could be the best business for you! Any community that has families with small children needs baby-sitters; however, it can be very difficult to find reliable and trustworthy baby-sitters. The Biz4Kids Business Start-up Kit BABY-SITTING has all the information you need to start and run a successful baby-sitting business.
- ✓ **Garage Sale Assistant** – During the fall season many families decide to sell a few of their belongings so they have a garage sale. You could offer your assistance to help them on such tasks as labeling the sale items, collecting money from buyers and helping to load the purchased items into the buyers' cars. Collecting a percentage of the sales made would be one way to make money doing this.
- ✓ **Home Cleaning Assistant** – Everyone needs help around the house. You could offer your service as an assistant helping the homeowner while he or she also cleans.
- ✓ **Tutoring** – Are you particularly strong in a school subject? If you enjoy math or English then you could offer tutoring services to a younger student who might be struggling in the subject.

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Intermediate – Requires moderate Capital and has a smaller Market:

- ✓ **Lawn Care** – This can be a “Four Season” business but you have to convince the yard owner. In the fall, yards need leaves to be rake, soil to be fertilized and aerated and bushes trimmed. The Biz4Kids Business Start-Up Kit LAWN CARE can help you get a lawn care business up and running.
- ✓ **Home Cleaning Service** – This is different than being a “home cleaning assistant” because you are responsible for the cleaning and not just there to assist. You might have to purchase your own supplies such as rubber gloves, all-purpose cleaner, disinfectant and more.
- ✓ **Fall Sports Camp** – Do you have a favorite sport that you have developed a talent? If so, then teaching your skills to younger kids might be a good opportunity to make money. In the fall kids are getting ready for basketball season, wrestling season and many regional sports. Hosting an after-school mini-camp focused on one of these sports could provide you with money and tune up your own skills!
- ✓ **Auto detailing** – Everyone likes a clean car! If you can do this successfully you might have a customer for life. You’ll have to purchase a few items such as car friendly soap, wheel cleaner, rags and more.

Advanced – Requires substantial Capital and has a niche Market:

- ✓ **Halloween Haunted House** – This is an advanced business venture but one that could be lots of fun and very rewarding. You’ll need others to help with this to be successful as well as a good location and many props. This is one business venture that you’ll want to plan and plan because a mistake could be very costly.
- ✓ **Computer Services** – Many people are becoming more familiar with computers but if you have a special computer skill that others could use then this might be a good idea. Today people are concerned about viruses and spyware. If you know how to rid a computer of these harmful things then focus your business on that.
- ✓ **Selling Arts and Crafts** – People love to decorate in the fall. They spend more time indoors and thus want a special feel. You could create and sell candles, wreaths, football themed things, and anything else that you can think of. There are many books and craft stores that will also provide you with ideas. Make a few items, sell those items and then buy more material with your earnings. When you sell a piece ask the buyer if he or she knows someone else that might be interested in the same type of product.

Send your Fall Business Idea to Info@Biz4Kids.com and we’ll enter your name for a free daily planner give away!